



## Distilled Spirits Aotearoa (NZ) Incorporated

Certificate of Incorporation: 2716891

Registered office: 16d Sunley Street, Westown, New Plymouth 4312, New Zealand

Telephone: +64(0)21 222 9881 email: chair@distilledspiritsaotearoa.org.nz

Facebook: <https://www.facebook.com/distilledspiritsaotearoa/>

Web: [DistilledSpiritsAotearoa.org.nz](http://DistilledSpiritsAotearoa.org.nz)

### *Distilled Spirits Aotearoa – Frequently Asked Questions*

### New Zealand Distilled Spirits Distributors – as at April 2021

To get the latest contact information, check out the Distributors list which usually on one of the last pages in the bi-monthly DrinksBiz magazine ([Drinksbiz](http://Drinksbiz)):

[February March 2020 – Drinksbiz](#)

DISTRIBUTORS DIRECTORY

## Distributors

<b>Beam Suntory</b> 0800 89 28 37 beam Suntory.com	<b>Garage Project</b> 027 538 0917 garageproject.co.nz	<b>Moy Hall Wines</b> 027 416 8795 moyhall.nz	<b>Taylor Brown</b> 09 447 8801 taylorbrown.co.nz
<b>Bellbird Spring</b> 03 314 8207 bellbirdspring.co.nz	<b>Giesen</b> 03 944 8370 giesen.co.nz	<b>Negotiants</b> 0800 834 824 negociants.nz	<b>The National Distillery Co.</b> nationaldistillery.nz
<b>Beverage Brothers</b> 03 290 1377 beveragebrothers.co.nz	<b>Glangarry</b> 0800 738 305 glangarry.co.nz	<b>Period Ricard</b> 0800 885 350 period-ricard-nz.com	<b>The Premium Liquor Co.</b> 09 975 7432 premiumliquor.co.nz
<b>Cardrona Distillery</b> 03 443 1393 cardronadistillery.com	<b>Hancocks</b> 0800 689 463 hancocks.co.nz	<b>Proof &amp; Company</b> 022 350 9288 proofandcompany.com	<b>Tickety-Boo Liquor</b> 09 377 7597 tickety-boo.co.nz
<b>Chia Sisters</b> 021 167 0707 chia.co.nz	<b>Island Gin</b> 09 429 0490 islandgin.com	<b>Q Liquid</b> 09 836 7730 ql.co.nz	<b>Valli</b> 03 428 2971 vallivine.com
<b>Churton Wines</b> 021 083 04764 churtonwines.co.nz	<b>Indigenous</b> 027 470 8445 indigenous.nz	<b>Quench Collective</b> 0800 848 326 quenchcollective.co.nz	<b>Villa Maria</b> 0800 303 656 villamaria.co.nz
<b>DB Breweries</b> 0800 746 482 db.co.nz	<b>Lion</b> 0800 107 272 lion.co.nz	<b>Red + White</b> 0800 848 379 redwhitecellar.co.nz	<b>Whisky Galore</b> 08 377 6824 whiskytrade.co.nz
<b>Emerson's</b> 03 477 1812 emersons.co.nz	<b>Long Cloud Wines &amp; Spirits</b> 021 143 5871 shannon@longcloudwines.co.nz	<b>Sawmill Brewery</b> 09 422 6353 sawmillbrewery.co.nz	<b>Whitehaven</b> 021 738 315 whitehaven.co.nz
<b>Emporium Brewing</b> 03 319 3897 emporiumbrewing.co.nz	<b>Maison Vauron</b> 09 329 0157 mivauron.co.nz	<b>Smith &amp; Sheth</b> 06 630 5330 smithandsheth.com	<b>Windrush Organic</b> 027 422 5009 windrushorganic.com
<b>EuroVintage</b> 0800 388 766 eurovintage.co.nz	<b>Marisco</b> 09 322 9884 marisco.co.nz	<b>Spiritual</b> 09 330 8492 spiritualivodka	<b>Wine2Trade</b> 021 180 0353 sue@wine2trade.co.nz
<b>Federal Merchants</b> 0800 846 824 federalmerchants.co.nz	<b>Mait Hennessey</b> 0800 226 650 maithennessey.com	<b>Spring &amp; Fern</b> 03 344 8673 springandfern.co.nz	<b>Zaffer</b> zaffer.co.nz

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### Beverage Brothers

Beverage Brothers is a 100% Kiwi owned & operated business. Set up to enable brands access to a high-performance sales & distribution team. Brand partners can be represented in Grocery, Traditional Liquor & On-Premise networks across NZ by an entrepreneurial nationwide team. Notorious Craft Collection is made up of the highest quality NZ Craft Spirits that are representative of the regions they come from.



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Many NZ brands including Reefton, White Sheep Co, Ariki Spirits, Black Collar Distillery, Revenge Gin.

Phone: 03 390 1377

<https://beveragebrothers.co.nz/>

### **EuroVintage**

Independent and privately owned, we've been in the drinks distribution business for over 20 years. Our nationwide service stretches from Kaitia in the far north to Bluff in the deep south. We're extremely proud of our premium portfolio which includes some of the most exciting brands and estates from New Zealand and around the world.

NZ brands include Juno.

Phone: 0800 388 766

<http://www.eurovintage.co.nz/>

### **Federal Merchants & Co**

Since 2001 we have been working hard to build a reputation as a successful, NZ owned, and customer orientated independent beverage distributor. We've grown up alongside the New Zealand liquor industry, and with 15+ years of shared innovation, change, and experience behind us, we are experts in delivering great levels of service and flexibility. Since day one, we've had the pleasure of representing some of the nation's best domestic brands, as well as bringing some of the world's leading international brands to local shores. We have over 60 brands within our multi-beverage portfolio. Our philosophy has always been to align ourselves with international and domestic brands with potential for growth, and who are leaders in excellence and consistency within their categories.

NZ brands including Broken Shed, Dancing Sands.

Phone: 0800 846 824

<https://federalmerchants.co.nz/>

### **Glengarry Wines**

Glengarry is today the largest independent family operated wine/ spirits retail company in the country with 17 stores nationwide with network of national and international contacts that places it in the unique position of being able to source superior, competitively priced wines and spirits from around the world.

Many NZ brands including Scapegrace, Cardrona, Thomson, Lewis Rd Creamery, Quick Brown Fox...

Phone: 0800733505

<https://www.glengarrywines.co.nz>

### **Hancocks**



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Hancocks are exclusive distributors in New Zealand for many renowned local and international spirit brands including: Drambuie; Dalmore Whisky, and De Kuyper Liqueurs. Our trading name, Hancocks Wine, Spirit & Beer Merchants Ltd reflects a business that has developed over the decades into a full service nationwide sales force covering both On-Premise and Off-Premise trade. The focus of which is on building and growing successful brands, adding value and delivering on superior customer service.

NZ brands including Scapegrace, Quick Brown Fox.

Phone: 0800 699 463

<https://www.hancocks.co.nz/>

### **Lagardère Travel Retail Group Duty Free**

Lagardère Travel Retail Group operates in more than 4,100 stores across the world, with a presence at over 150 airports and 700 stations. With the largest international network of duty free and luxury, travel essentials and food service stores, Lagardère travel Retail's dynamic global presence has been a staple of the industry for more than 160 years. Aelia Duty free is a brand owned by Lagardère Travel Retail Group, operated in the Asia Pacific region by Lagardère Travel Retail Group, which operates more than 250 outlets, partnering with over 16 airports in Australia, New Zealand and the Pacific, as well as China, Hong Kong, India, Malaysia and Singapore.

Many NZ brands including Juno, Lavender Hill, Karven, Black Robin, Reid+Reid, Scapegrace, Thomson, etc...

Phone: 0800 829 3733

<https://www.aeliadutyfree.co.nz>

### **Long Cloud Wines and Spirits**

Established in 2009, Long Cloud is a liquor supply and distribution company. We represent and sell fine wine, premium spirits, craft beer and cider to Wholesale and Retail customers New Zealand-wide. Long Cloud is based in Christchurch and our representatives regularly travel throughout New Zealand, to meet with suppliers, customers and to source new brands for our unique Portfolio.

NZ brands including Broken Heart.

Phone: 021 145 5871

<https://longcloudwines.co.nz/>

### **Mineral Ltd**

Wine & Spirit Distributors.

NZ brands including Reid & Reid and Elemental Distillers.

Phone: 021 183 2356

<https://www.mineralwine.co.nz>



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### Proof & Company

Proof & Company and Neat Spirits were both founded in 2012 to champion importation, distribution and marketing of independent spirits brands in key Asia Pacific markets. With the integration of **Neat Spirits New Zealand**, Proof & Company has completed its full acquisition and integration of Neat Spirits. Proof & Company brings a disruptive approach to spirits distribution, merging an extraordinary portfolio of independent spirits brands with a team of highly regarded bartenders, a customer focused mindset, and hospitality clients who lead. From offices in five countries, Proof & Company serves the broader Asia Pacific region with our portfolio of spirits, cocktail ingredients, bar tools, glassware, and our team of Spirits Evangelists, one of the most well-regarded creative teams in the cocktail and spirits community globally.

Unknown brands.

Phone:

<https://proofandcompany.com>

### Quench Collective

A proudly Kiwi company with industry roots extending back to 1986, Quench Collective markets and distributes premium quality wine, spirits beer and cider brands throughout New Zealand. We have a strong and reputable portfolio of carefully selected brand partners, and while wine remains an important pillar of our business, we are poised for expansion and future growth across the premium alcoholic beverages market.

NZ brands including Karven Craft Distillers.

Phone: 0800 946 326

<http://quenchcollective.co.nz/>

### Spiritus Mundi Limited

Beer, Wine and Spirit Wholesaling

Unknown brands.

Business address: 65 Paremata Street, Atawhai, Nelson, 7010

### The Village Road

The Village Road sources premium liquor brands both internationally and domestically. We predominately supply trade in New Zealand and the Pacific Islands and are continually looking for new emerging markets. Our formula is simple: a dedicated team, strong industry knowledge, established networks and a wide variety of products at very competitive prices. This includes agency brands such as beer, spirits, wines, cider, rtds etc.

Appears to be no NZ spirits in portfolio.

Phone: 09 271 0819

<https://www.thevillageroad.co.nz/>

### Tickety-Boo Liquor



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Web: [DistilledSpiritsAotearoa.org.nz](http://DistilledSpiritsAotearoa.org.nz)

Tickety-Boo Liquor is a small but perfectly formed distribution company specialising in high-end international spirits. We only select brands known for their excellence in quality that will provide the liquor market with a wider choice in Premium Spirits and Liqueurs.

Appears to be no NZ spirits in portfolio.

Phone: 09 377 7597

<http://www.tickety-boo.co.nz/>

### **Whisky Galore**

We specialize in selecting, importing and distributing the very finest single malt, blended and other whiskies from Scotland and around the world.

NZ brands including batch 10, Cardrona, NZ Whisky Co., Thomson.

Phone: 03 377 6824

<https://www.whiskygalore.co.nz>